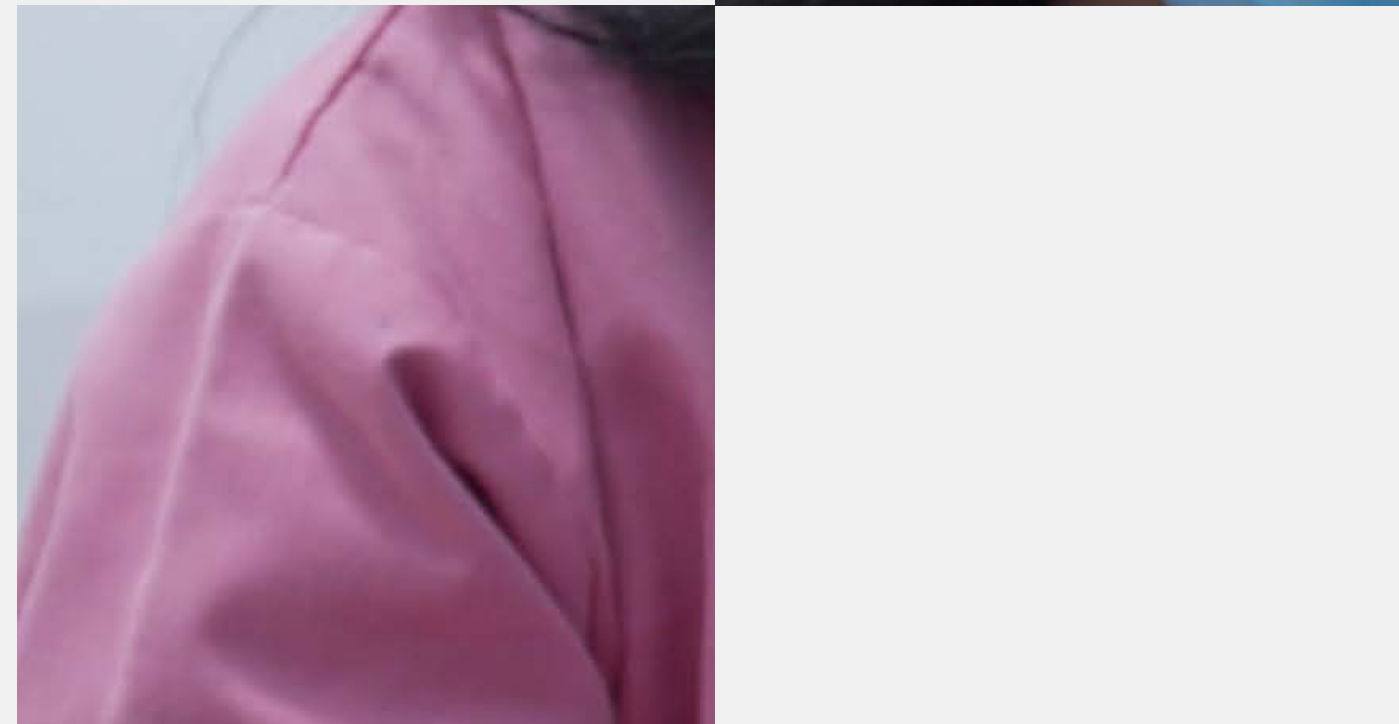




AID PIONEERS ANNUAL REPORT 2023

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Message from the Founders

Dear friends and supporters of Aid Pioneers,

2023 was undoubtedly a tumultuous year, with many man-made humanitarian crises and natural disasters dominating the news headlines. From the ongoing conflict in Ukraine and the earthquakes in Türkiye and Syria to the worsening humanitarian crises in the Middle East and Africa, each of these events had a profound impact on our daily lives and Aid Pioneers' ongoing work and projects.

We are immensely proud that Aid Pioneers has been able to unite people and serve as a platform for responding to these distressing developments. By facilitating connections between local visionaries and the necessary global support, we can promote truly sustainable impact and respond nimbly and efficiently to these adversities.

It's important to emphasize that none of this would be possible without the dedication and perseverance of Aid Pioneers volunteers who work tirelessly alongside their jobs or studies to propel our projects forward. We also owe our gratitude to our generous donors and supporters whose contributions amplify the impact of our projects through their expertise and donated logistics services. The driving force behind our projects is undeniably the collective commitment of this network of people who are simply there for the right reasons.

Together in 2023, we successfully delivered 12 shipments of essential medical supplies worth nearly €5 million to over 120 hospitals in Ukraine and Syria. In the solar sector, we installed solar systems at three schools in Lebanon, which opened up teaching shifts in the evenings for 3,000 students a year who would otherwise not have access to education. In our gender equality initiatives, we created a toolkit for local producers of reusable menstrual hygiene products to assist in scaling up their operations.

At the same time, Aid Pioneers has grown as an organization. We have increased our budget by a factor of five compared to 2022 while maintaining our donation efficiency at 4%. This achievement is attributed to our remarkable corporate support network and our volunteers who amplify the impact of each donation.

As we begin navigating 2024, we are more determined than ever to continue expanding our activities. With six more solar installations and eight more medical shipments already lined up for the first quarter of 2024 to Ukraine, Lebanon, Syria, South Sudan, and Sierra Leone, we will focus on our role as bridge-builders who connect people around the world to create indelible change.

Thank you for being an integral part of this journey!

Julian Adler

Alexis Broschek

We Are Aid Pioneers

Vision

Despite their profound understanding of community needs and commitment to positive lasting change, local innovators are disconnected from global networks and resources. This separation limits their ability to scale the impact of their community-centric initiatives. Aid Pioneers envisions a reality where these local leaders and on-the-ground organizations have unhindered access to the tools and resources needed to transform vulnerable communities into resilient societies.

Mission

Building reliable and authentic connections is at the root of our mission. We see the greatest impact by channeling global support to responses and services coordinated by local visionaries. We aim to connect overlooked and promising community-led initiatives in mid to low-income countries with international supporters, enabling us to secure healthcare, education, and gender equality within vulnerable communities.

Method

Aid Pioneers channels global support to amplify local ideas, ensuring that the initiatives we supercharge are rooted in real community needs, have local buy-in, and will continue to thrive long after our involvement ends.

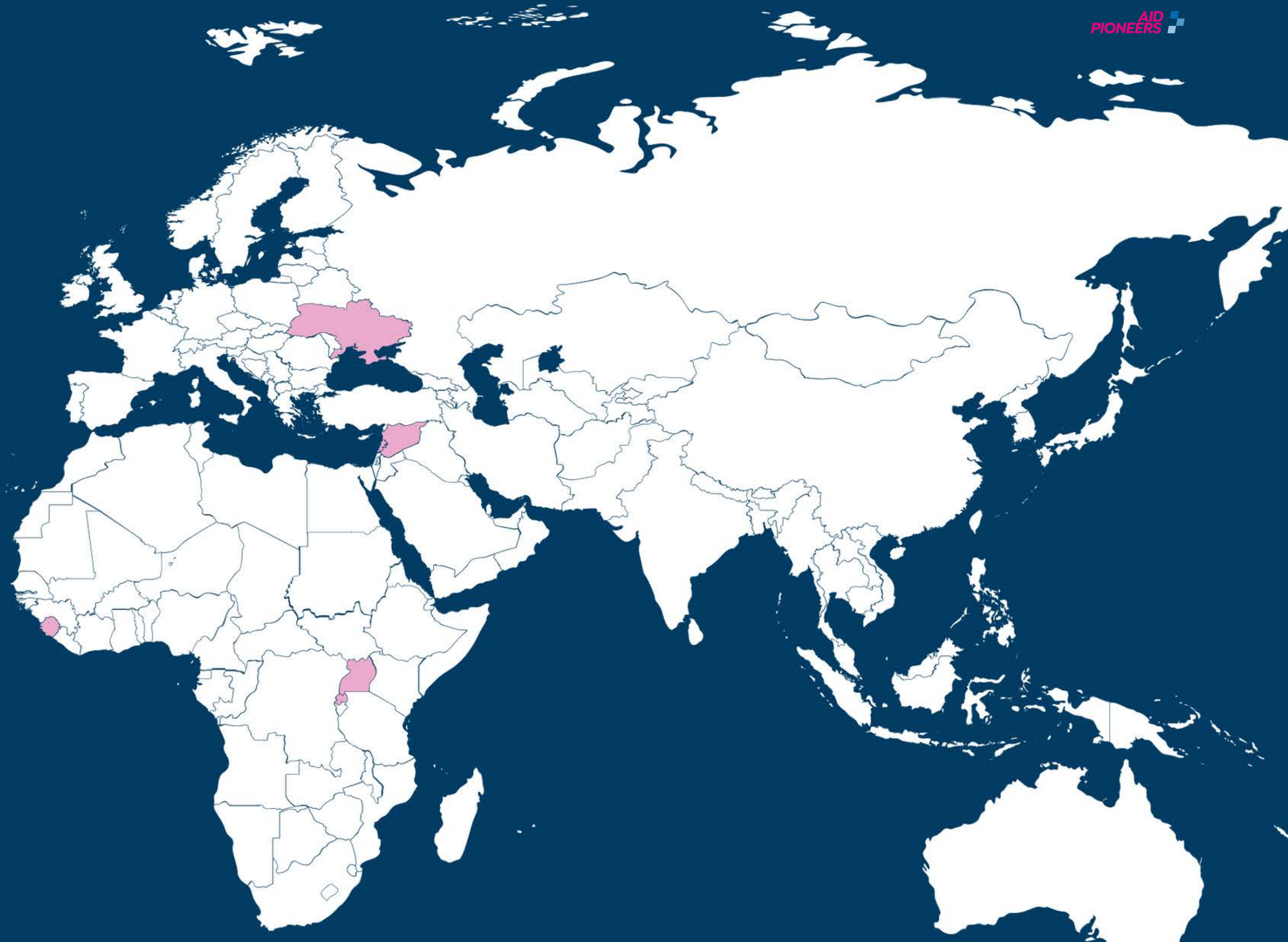
We seek overlooked local visionaries who drive meaningful change in their communities within healthcare, education, and gender equality. Our visionaries have a remarkable track record of serving their communities, often under challenging circumstances and in low-resource contexts, without regular support from large donors.

Our partnership with community-based organizations involves closely collaborating with local partners to understand the challenges and barriers keeping them from reaching their goals. By leveraging our global network and resources, we focus on devising and implementing scalable solutions that create lasting change.



In 2023, we made a difference on **3 continents**

Aid Pioneers connected local visionaries in Ukraine, Uganda, Lebanon, Rwanda, Syria, and Sierra Leone with global resources.

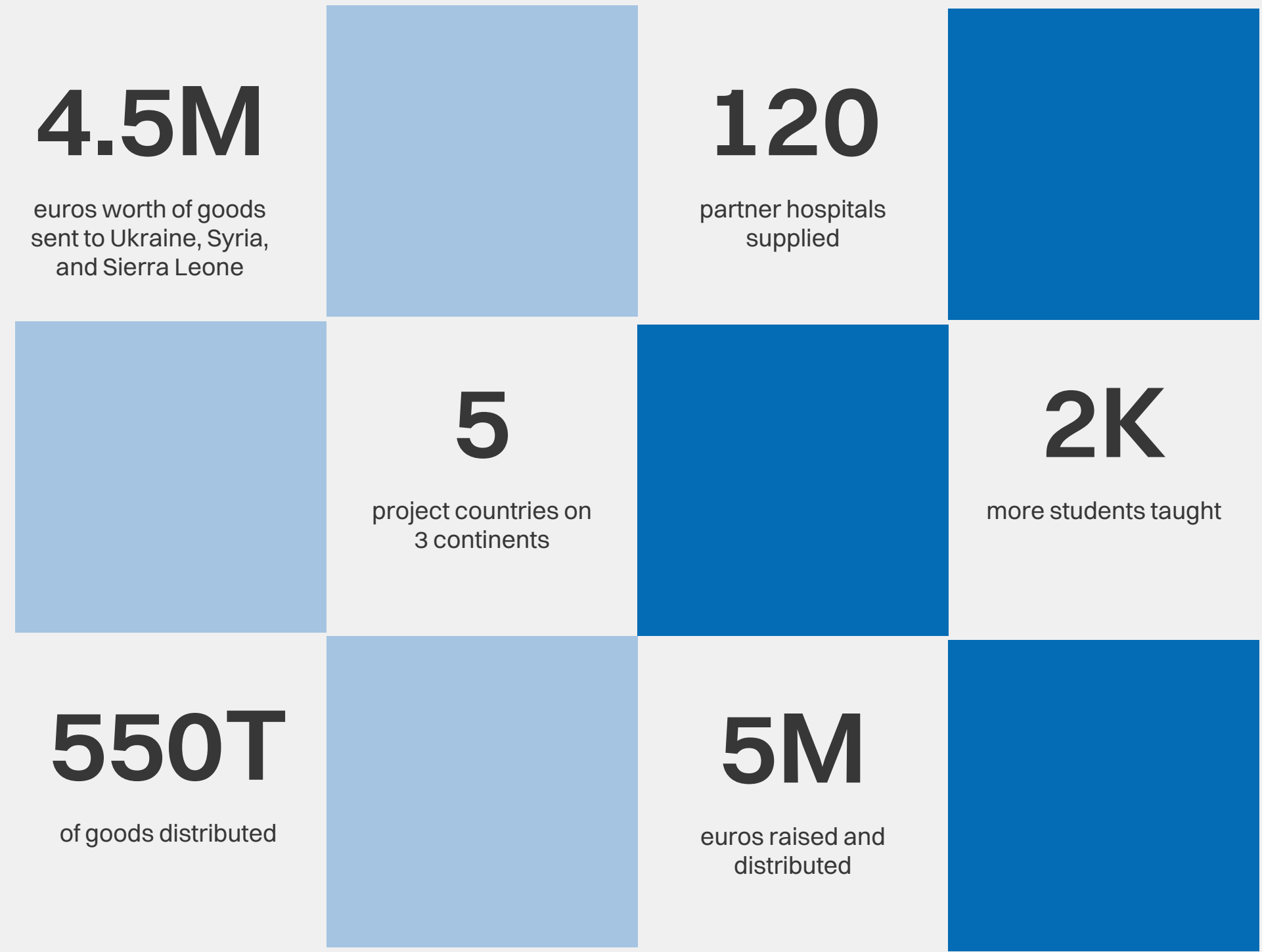


Your Compassion in Action

With your unwavering support, Aid Pioneers was able to drive meaningful change in 2023. Thanks to your generosity, we raised and distributed over €5 million to local visionaries, ensuring that critical resources reach those who can bring about significant change. Your financial backing allowed us to respond swiftly to crises in five countries across three continents, helping us offer immediate relief and assistance where they're needed most.

Throughout the year, we dispatched 550 tons of essential goods valued at €4.5 million, offering hope and sustenance to communities in highly challenging circumstances. We reached over 130 hospitals in countries like Ukraine, Syria, and Sierra Leone, efficiently supporting healthcare professionals in their unremitting efforts to care for their patients.

Our impact extended to the educational sector as well. In regions plagued by unreliable and costly energy access, we gave an additional 3,000 students access to schooling by installing solar power systems.



Sector Impact



Sector Focus: Clean Energy

Powering Education and Health

Listening closely to the needs of our partners on the ground, it became clear that in regions burdened by failing power grids and the high cost of diesel generators, there's no intervention more impactful than ensuring a steady supply of affordable power. This is why we devoted ourselves to exploring and implementing solar solutions for our local partners in 2023. Powered by solar systems, hospitals and schools can continue running through blackouts and reduce their energy spending enough to treat more patients and teach more students for decades to come.

In 2023, Aid Pioneers focused intensively on developing our clean energy sector, with our team deeply committed to sourcing projects, securing grants, and refining our methodology. As newcomers to the world of solar energy, we faced and overcame a series of challenges, gaining valuable insights and strengthening our expertise in the process.

During the year, we developed innovative models for energy needs analysis, battery sizing, repayment dynamics, and financial risk evaluation of local partners. We aimed to establish a revolving fund system for solar installations, combining grants and loans in a way that loan repayments would finance subsequent installations.

Thanks to generous donations and a substantial grant from McKinsey for Children, we could implement our new fund system in Lebanon. We installed photovoltaic and storage systems at three partner locations: the headquarters of Multi Aid Programs (MAPs) and two schools operated by Tuyoor Al-Amal and Al Manhaj. Each solar installation promises decades of energy and cost savings, making education accessible to up to 40,000 additional students.

Our local partners can power life-saving operating theaters and light up life-changing classrooms.

Always looking for ways to honor the generosity of our donors, we looked for partnerships with the power to increase the value of each contribution made to our solar projects. We found our answer in Enpal, Germany's largest solar system installer. This collaboration enables us to source solar equipment at significantly reduced prices, ranging between 30-50% compared to local procurement costs. At this competitive price point, solar systems become accessible, allowing our local partners to power life-saving operating theaters and light up life-changing classrooms.

Way Forward In 2024

The better we understand the dire consequences of energy scarcity and the vast potential of solar electrification, the more convinced we are about our strategic direction in solar solutions. In 2024, we are determined to bring solar solutions to socioeconomically vulnerable communities with limited access to electricity.

Leveraging the partnerships and experiences we gained in the past year, we enter the new year full of hope. With solar installations already secured for four Al Manhaj schools and two MAPs health clinics in Lebanon, 2024 is set to be a year of substantial growth.

We are planning to expand our geographical reach to Sub-Saharan Africa where the potential for photovoltaic energy is immense and the demand for electrification is significant across sectors. Our visit to Rwanda in December 2023, coupled with discussions with multiple health facilities and industry experts, has solidified our belief that Sub-Saharan Africa is an ideal region for pursuing solar initiatives.

Our greatest challenge in 2024 will be finding a scalable solution that enables a standardized approach to planning and financing. This is why we are crafting blended financing concepts that mitigate risks for private sector players eager to invest in the future of vulnerable communities. Exploring alternatives to conventional nonprofit financing is more than a diversification strategy—it's an expression of our commitment to efficiency, proving we can do more with less.



Sector Focus: Clean Energy

Community Impact

The theory of change guiding our solar energy projects is straightforward yet impactful. We're convinced that switching to clean energy alternatives plays a crucial role in building a sustainable future where environmental progress aligns seamlessly with advancements in social and economic well-being.

In terms of environmental impact, each solar system installation replaces an existing diesel generator, eliminating the need for electricity generation through burning fossil fuels and the associated CO2 emissions.

Simultaneously, the reliable and affordable energy from solar systems effectively addresses humanitarian needs. Firstly, reliable energy immediately enhances the quality of the services offered by our partners operating in regions lacking a stable electricity grid. Secondly, powered by solar energy, hospitals can run critical machines, like X-rays, more consistently, elevating the quality of medical care. Similarly, schools can introduce digital learning, offering students crucial technical skills to improve their employment prospects.

Moreover, our solar installations generate significant cost savings for our partner organizations by eliminating the exorbitant expense of diesel. This financial relief enables our partner hospitals and schools to extend their services to more members of their communities, treating more patients and educating additional students.

Notably, the impact of our solar projects will grow over time because the installed systems will continue to produce low-cost electricity for several decades. This way, every donation made toward the initial investment increases in value over time, ensuring a lasting impact.

Collecting accurate impact data for our solar projects is made easy through real-time measurements from our solar system inverters that precisely track the clean electricity production of each system. Additionally, by comparing the amount of diesel used by a partner organization in the years before the solar installation, we can extrapolate the money and CO2 emissions saved.

Key Impact

35 kWp

of solar capacity installed across 3 different sites in Lebanon

\$40K

of upfront financing provided to local partners

\$20K

yearly savings unlocked for our local partners upon full loan repayment

Sector Focus: Clean Energy

A Brighter Future

Meet Haitham, a 16-year-old member of the student robotics team, Team Hope, at a school run by Aid Pioneers' local partner MAPs in Beqaa Valley, Lebanon. MAPs offers some of the few educational opportunities available to Syrian refugees.

Through MAPs, Haitham's life has changed profoundly. Beginning with limited prior knowledge in the field, he enrolled in one of MAPs' robotics courses and became a part of Team Hope—an initiative launched in 2017 with the mission of showcasing that refugees are capable of extraordinary achievements.

Living up to this ambition, Team Hope entered the World Robotics Championships and emerged victorious against 190 national teams. Today the Hope stands as the only team to secure this prestigious award twice.

However, the lack of reliable electricity at his school posed several challenges for Haitham and his team. "We often fell behind schedule on 3D printing due to unstable electricity. Waiting for hours for the power to return and start the printing over was frustrating. When the electricity goes out, hours of work go to waste," he reveals.

Electricity that switches on and stays on plays a pivotal role in the success of the team's projects. Haitham, responsible for mechanical design, explains, "Stable energy helps us immensely because many aspects of our robotics work require charging ... We rely on energy for our laptops, batteries, and even for our 3D-printing tasks."

Aid Pioneers intervened by installing a cutting-edge 15.26 kilowatt-peak solar system at the MAPs headquarters. As a result, teachers and students can now rely on stable electricity throughout the day. In collaboration, we customized the system to meet MAPs' specific needs and provided upfront financing, a contribution that MAPs has already repaid.

The installation of solar panels had an immediate effect, with Haitham noting how much easier it is to work now:

"Our 3D models were completed on time, and deadlines were met efficiently, all thanks to the stable energy from the solar panels."

When asked about the significance of stable energy in his life, Haitham shared his perspective, "Stable energy is the core of our lives. In today's world, everything revolves around energy—our phones, laptops, TVs, projectors—everything. Without energy, life would slow down."

Reflecting on his achievements, Haitham smiles and concludes, "Winning awards has made me really proud. I can show the world that I'm capable of accomplishing so much. It's not just about me; it's about representing refugees and proving what we are capable of."

"Energy is the core of our lives."



Sector Focus: Medical

Life-Saving Shipments

In 2023, Aid Pioneers' Medical Sector continued its mission to improve the distribution of vital medical supplies to underserved communities worldwide. Throughout the year, we dispatched more supplies than ever before, including new, critically needed items, to an expanded network of hospitals, many of which are situated in the most impoverished and remote regions. We achieved this while upholding rigorous standards for assessing our impact and adhering to regulations.

Compared to previous years, we greatly expanded our supply efforts in 2023. We supplied more than 120 clinics globally with critically needed goods worth more than €5 million, marking a fivefold increase in value from the previous year.

Our commitment toward impact expansion has led us to explore uncharted territory. While we have historically centered on Ukraine, in 2023, we expanded to Lebanon, Sierra Leone, South Sudan, and even Gaza. Notably, our efforts saw a tenfold increase in the value of supplies secured to reach Lebanon in 2024, totaling over €600,000 worth of life-saving supplies. Moreover, breakthrough partnerships with the Brother's Brother Foundation and the Healey International Relief Foundation have unlocked better access to Sierra Leone, which will make it possible for us to surmount corruption barriers at Freetown's main port in 2024.

In addition to overcoming corruption hurdles, we navigated sanctions to reach Syria after the devastating earthquake in February 2023. When the majority of international aid was directed toward Türkiye due to international sanctions obstructing the import of medical supplies to Syria, Aid Pioneers intervened to facilitate the delivery of goods valued at \$630,000 to the most severely affected and hardest-to-reach regions in Northwest Syria. Emerging as one of the few European NGOs capable of directly providing essential supplies, Aid Pioneers supplied essential medical equipment to hospitals and clinics in areas affected by the earthquake.

A marked evolution in our strategy revolved around diversifying our suppliers of medical goods. By embracing collaborations, we not only reduced procurement costs but also expanded the supply menu we offer local partners, thus better meeting on-the-ground needs. Through MAP International, we tapped into the potential to send vital medicines, addressing a longstanding demand we were previously unable to meet.

At the heart of our work is a steadfast commitment to integrity and ensuring the maximum impact of every medical shipment. In 2023, our spot-checking process included reaching out to each hospital and clinic to verify receipt of the supplies we sent. This direct communication ensured that our resources arrived at the intended communities and were utilized effectively. Furthermore, we conducted thorough checks on both existing and potential partners to minimize the risk of corruption and ensure the reliability and trustworthiness of our network. This proactive approach helps us foster trust in our partnerships and safeguard against potential corruption or mismanagement.

Way Forward In 2024

In 2023, we expanded our partnership network to enable the distribution of vital medical supplies to hospitals worldwide at minimal cost. Through collaborative efforts with project partners, hospitals, and donors, we've established a cost-effective pipeline that allows us to dispatch large containers of urgent medical resources to underserved regions for just €20,000—merely 5% of the goods' total value.

For 2024, our determination to reach a broader spectrum of hospitals globally, especially those in hard-to-reach regions, remains resolute. Shipments are already secured to South Sudan, Lebanon, and Sierra Leone, ensuring that vital medical supplies will soon be in the hands of local healthcare providers.

Amid the escalation of conflicts and natural disasters, 2023 brought profound trials, solidifying a new normal in the international humanitarian landscape. As we look to the year ahead, we stand prepared to provide medical supplies to clinics and hospitals that serve as life-supporting pillars for their communities during crises.



Photo Credit: Majd Fathallah, HIHFAD

Sector Focus: Medical

Community Impact

In conflict zones, measuring impact presents challenges. Factors such as the lack of transparency in hospital patient data, unstable internet connections, language barriers, and time constraints all impede effective communication and assessment efforts. To tackle these obstacles, we have devised a methodology for estimating the average number of patient treatments enabled by a given shipment.

We evaluate our impact within critical care by focusing solely on the medical consumables used in operating rooms. Our assessment centers on the supplies needed to equip a single operating room for a five-day duration and is based on a comprehensive list released by The Ukrainian Medical Association. The five-day time frame covers the most critical days following a mass casualty incident, such as a rocket attack on a civilian building.

Applying this methodology, we determined how long our shipments would support a single operating room. Based on our calculations, the medical shipments delivered by Aid Pioneers in 2023 provided the equivalent of supplies for 343 operating room days. Assuming an average of 20 operations per day, this translates to making 6,860 operations possible.

Key Impact

120+

healthcare facilities supported

\$4.8M

worth of delivered medical supplies

6,860

patient treatments enabled in Ukraine

Sector Focus: Gender Equality

Building Strategic Foundations

Aid Pioneers is committed to dismantling structural barriers contributing to gender inequality in vulnerable communities, with a specific focus on addressing period poverty. This issue, characterized by a lack of access to menstrual products and education, marginalizes millions of girls and women, perpetuating systemic discrimination and hindering education and economic opportunities. Collaborating with local partners, Aid Pioneers aims to support the local production of menstrual kits, promote proper menstrual health practices, and support local economies, collectively working to alleviate period poverty and contribute to greater gender equality.

During the year, Aid Pioneers' Gender Equality sector made significant strides, aligning with several of the United Nations' Sustainable Development Goals. Following the successful cooperation in 2022 with a local partner in Sierra Leone, Uman Tok, we resolved to deepen our commitment to gender equality objectives in 2023. We engaged in thorough research and identified the key challenges confronting gender equality initiatives, with a primary focus on expanding our presence in Sub-Saharan Africa.

Developing a new, comprehensive approach necessitated in-depth outreach and research. By gathering information directly from local organizations fighting period poverty through surveys, interviews, and in-person visits with organizations in Rwanda, our aim was to gain a deep understanding of the challenges they face. We initiated our research by compiling a list of 40 local organizations that meet the Days for Girls certification criteria for organizations working with menstrual health and hygiene. From this list, we contacted 30 organizations exhibiting high potential but facing operational bottlenecks that we could potentially alleviate. Thereafter, we conducted interviews with 13 organizations that demonstrated a keen interest in collaboration. Consolidating insights from these interactions, we engaged closely with 10 organizations to develop a meaningful toolbox that we could offer to our partners in their efforts to combat period poverty effectively.

Subsequently, we pinpointed barriers to effectively fighting this issue, identifying key bottlenecks related to financial constraints, supply-driven challenges, demand-driven factors, and management issues. The effort devoted to setting up country profiles outlining the socio-economic and political particularities of the partner CBO countries is ongoing.

Drawing extensively from insights provided by community-based organizations, we cultivated a nuanced understanding of their challenges, enabling us to devise a new overarching sector strategy centered on practical solutions. As the year concluded, we initiated our approach by creating and releasing a toolbox focused on enhancing visibility and boosting sales of locally-produced menstrual health products.

Way Forward in 2024

In 2024, Aid Pioneers' Gender Equality sector is set to roll out an extensive toolbox by leveraging the achievements of 2023. A tool we will actively explore involves providing financial support through microfinancing, with the goal being to break the cycle of dependency on inconsistent funding. By offering microloans, we aim to nurture self-sufficiency, empowering grassroots partners to take charge of their financial destinies and enhance their contributions to menstrual health in their communities.

Another essential tool in our arsenal is the consultancy program, delivering tailor-made guidance to address specific needs. For those grappling with supply-driven bottlenecks, our objective is to provide expert advice on cost recovery and reduction to optimize operations. Conversely, for those contending with demand-driven challenges, the consultancy program targets critical areas such as marketing, sales, and distribution strategies.

As we enter a new year, our mission is to craft a sustainable model that equips partners to navigate challenges and make meaningful contributions to combat period poverty. The combination of microfinancing and consultancy services aligns with our commitment to hands-on support, fostering independence, and promoting gender equality within vulnerable communities.

BAH-Block B
Saving Lives. Rebuilding Futures. www.hihfad.org info@hihfad.org

مجاناً **رايكم يهمننا**

يحقنا أن نؤكد لكم أن جميع المساعدات والخدمات الإنسانية المقدمة

وبمنع على العاملين الإنسانيين الحصول على أي مقابل لقاء تقديم المساعدات

في حال رأيتم أو سمعتم أو واجهتم استغلال أو إساءة جنسية، أو سلوك ما أو تصرف غير لائق من قبل العاملين في HIHFAD **يبدأ بيد للإغاثة والتنمية** أو المتعاقدين معها، يرجى التواصل معنا طريق الاتصال أو إرسال رسالة أحد أرقام الواتس آب التالية:

0090 538 793 31 44
Feedback@hihfad.org

نضمن خصوصية المعلومات الشخصية ومن حق أي شخص تقديم أي شكوى أو اقتراح.

0090 549 679 36 37
Safeguarding@hihfad.org



Our Partners & Supporters

Together, we make a difference

Without our **local partners** there would be no local impact. They guide our interventions through rigorous needs assessments and skilfully, conscientiously, and with unparalleled dedication, leverage resources from our global network to protect and uplift their communities.

We are equally grateful for our **supporters**. Their unwavering commitment and eagerness to effect positive change are instrumental to our work. In fact, our approach to aid hinges on this network—without it, we wouldn't be able to tap into global resources to supercharge local ingenuity.



Enpal.

New Partner Spotlight: Enpal

In 2023, we began our partnership with Enpal, Germany's biggest solar system installer and a notable player in the renewable energy field. Through our work with Enpal, we've not only received invaluable technical support but also managed to secure solar equipment well below market rates, making this collaboration crucial in maximizing contributions to our solar initiatives. Enpal's support unlocks the installation of solar energy systems in communities that previously saw affordable, clean, and stable energy as out of reach. Its commitment to our projects will keep hospitals and schools running through damaging power outages and diesel cost surges. Enpal's generosity makes it possible for us to deliver renewable energy solutions to those who need them most.

Major Giving

STRÖER FOUNDATION

We are immensely thankful for the significant contribution from Ströer, a company known for its outstanding sustainable practices. Its support of Aid Pioneers translates this sincere commitment to sustainability into tangible on-the-ground impact. Ströer’s financial assistance strengthens our operational capacity, allowing us to expand our solar installation projects.



THE ALTENBURG FOUNDATION

Our appreciation goes to The Altenburg Foundation for yet another year of generous support. Aid Pioneers owes much of its current standing to the Altenburg family who not only facilitated our professionalization by allowing us to grow our team but also continues to offer invaluable mentorship for our projects. Whether accompanying us on trips to Lebanon, connecting us with their network, or addressing strategic matters together, the collaborative spirit of the foundation and family has strengthened our capacity to support local visionaries. We are immensely grateful for their invaluable contributions.



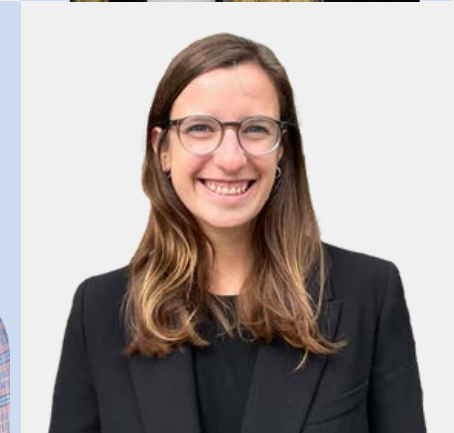
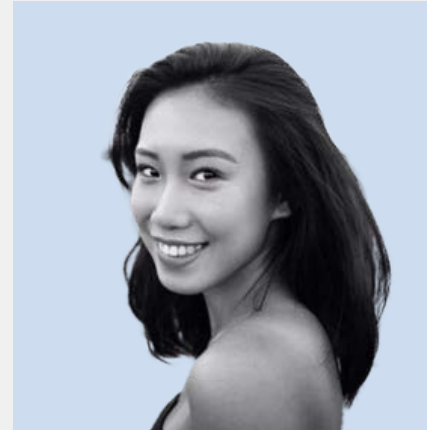
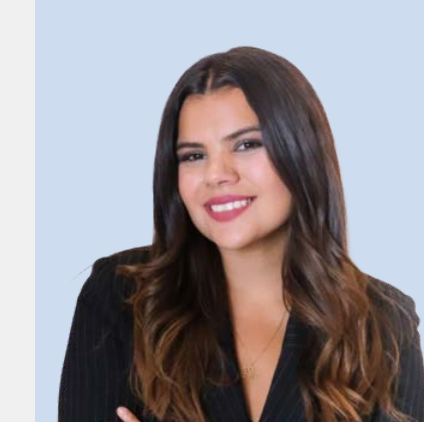
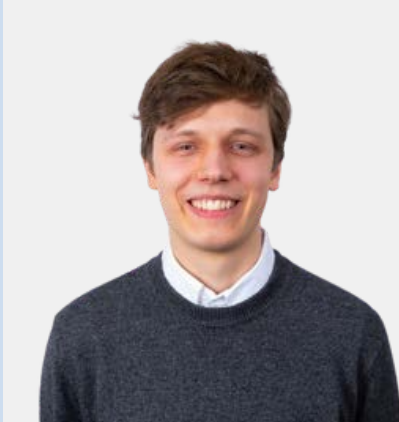
Growing Together



The Aid Pioneers Team

We are a dedicated and diligent team that understands the power of connectivity, and we work tirelessly across time zones to bring the right people together for maximum impact. We use our expertise in medicine, law, governance, business, and logistics to scout high-potential initiatives, listen to local needs, cultivate new partnerships, arrange complex shipments, and, ultimately, equip local innovators.

Each day, we make exciting and transformative connections, leveraging our vast network to connect local organizations to individuals, businesses, and resources that enhance on-the-ground impact.



Team Story: Visiting Lebanon



Although I'm a relatively new volunteer, I had the chance to visit our local partners in Lebanon in 2023. I joined the trip to help identify new partnerships and evaluate the progress of ongoing projects. Since most of my interactions have been with partners in Sub-Saharan Africa, this trip served as a crash course on the unique challenges grassroots organizations in Lebanon face.

Reading about Lebanon's energy crisis doesn't compare to witnessing its impact firsthand. Everywhere we turned in Beirut, we saw balconies with diesel generators spewing fumes into the streets and open windows, the only means of finding relief from the humid heat. What stays with me most vividly, however, are the memories of a teacher's frustrated expression when the lights suddenly flickered off in a classroom full of students and a nurse recalling how she anxiously checks oxygen machines during power outages.

The way the energy crisis intensifies the plight of the Syrian refugees in Lebanon is jarring. Many Syrians in Lebanon lack legal documentation, which forces them to live on the fringes of the official work and housing markets. These communities, particularly isolated from government support, get most of their support from organizations like our local partners. One such partner is Tuyoor Al-Amal, a one-of-a-kind school that goes to great lengths to secure high-quality education for Syrian children in Northern Lebanon. They have, for example, introduced afternoon shifts to make sure that every child who wants a place in their classroom finds one. It felt incredible that we had made this a possibility by simply installing a solar system that guarantees the lights can be turned on after sundown.

Our visit to Tuyoor Al-Amal coincided with their graduation day where we had the privilege of witnessing over 30 students receiving their high school diplomas surrounded by tearful and immensely proud family members. I was moved by the atmosphere and the students' speeches, which were delivered in both Arabic and English—an impressive display of the students' academic achievements and an inclusive gesture to us visitors. Understanding that the relatively simple intervention of installing a solar system will result in more of these brilliant kids graduating over the coming decades makes me want to work ten times harder to extend the same opportunity to more schools.

“Traveling to Lebanon opened my eyes to the importance of smaller, agile organizations like Aid Pioneers.”

Witnessing major international aid organizations in action, it became evident that their size comes with inherent constraints, such as time-consuming bureaucracy and challenges in tailoring interventions to local contexts. For instance, one of our partner schools received a generous donation of reading tablets meant to give the children access to digital learning. However, by not addressing the community's fundamental issue of energy access, the tablets became unusable once their batteries ran out as the school couldn't afford to charge them.

I feel incredibly inspired by the new depth of understanding I gained through direct, face-to-face interactions with local visionaries. I carry these insights with me into the new year, motivated to find innovative ways to support local communities. Meeting the intelligent and dedicated individuals behind our partner organizations has strengthened my connection with Aid Pioneers' mission more closely than ever before. It makes perfect sense that the most efficient way to enact sustainable change is to place resources directly in our partner organizations' hands, enabling them to do what they do best: addressing the needs of their communities.

– Dina Körzdörfer
Volunteer for Aid Pioneers.



Our
Financial
year

Financial Report

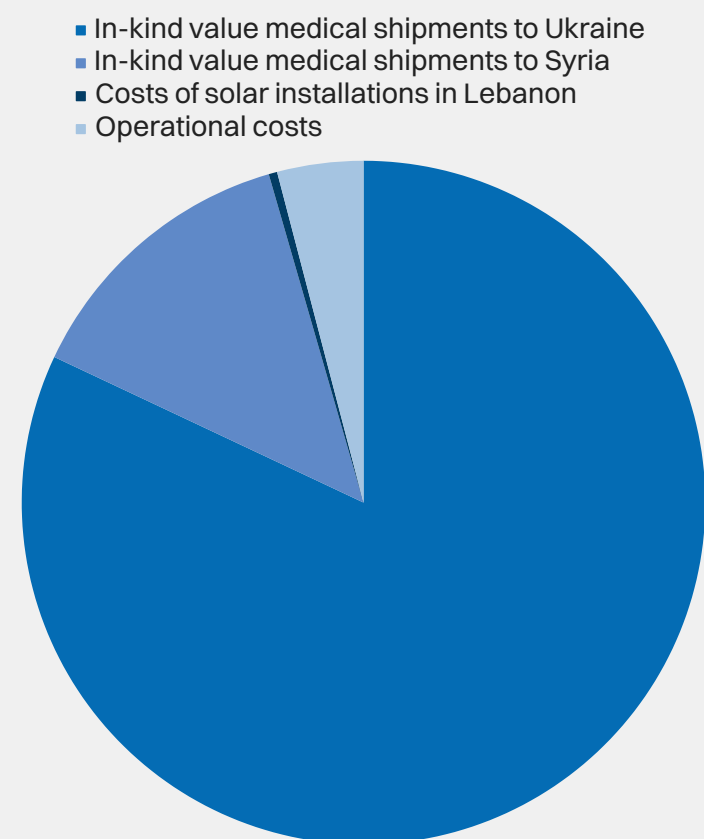
In the second consecutive year, Aid Pioneers witnessed a notable fivefold increase in financial impact, soaring from €1 million in 2022 to an impressive €5 million in 2023. This substantial growth can be primarily attributed to in-kind donations of medical supplies facilitated through strategic partnerships with Project C.U.R.E. and Flexport.

Furthermore, we experienced a noteworthy surge in cash donations, reaching €368,000, thanks to successful fundraising endeavors and collaborations with Vitsche and Project Fortuna. In a new initiative, Aid Pioneers successfully raised over €45,000 specifically designated for solar system installations in schools and hospitals.

Serving as crucial cornerstones, the generous contributions from the Altenburg Foundation and Ströer Foundation covered our running costs almost entirely, playing a pivotal role in enabling us to sustain and scale our operations while directing funds to project work. This ensures that we can channel donations, with as little as 1% in cost deductions, directly into meaningful initiatives.

On the expenditure side, Aid Pioneers proudly maintains a donation efficiency of 96%—a vast majority of the total donation volume directly benefiting local communities. This provides concrete evidence that our commitment to efficiency is not merely a claim but a demonstrated dedication to maximizing value and impact for our global supporters and local partners.

Distribution of Project Expenditure



Financials in EUR	Total 2023
Total revenue from non-profit sector	€5,232,069.74
Contributions	€50.00
Contributions	€50.00
Donations	€5,206,247.47
In-kind donations Ukraine	€4,129,476.02
In-kind donations Syria	€676,484.24
Service donations without donation receipt	€31,680.00
Cash donations for general expenses including rent	€23,815.28
Cash donations for salary expenses	€283,028.74
Cash donations for solar installations	€45,249.74
Cash donations for Lebanon	€2,010.72
Unconditional cash donations against donation receipt	€2,337.23
Unconditional cash donations without donation receipt	€12,165.50
Other revenues	€25,772.27
Conditional cash donations from previous financial year	€25,772.27
Total expenses non-profit sector	-€5,046,901.70
Personnel expenses	-€190,217.44
Salaries	-€124,697.49
Health insurance and other contributions	-€55,034.52
Travel expenditure	-€10,485.43
Other expenses non-profit sector	-€4,856,684.26
Outgoing in-kind donations Ukraine	-€4,101,577.90
Outgoing in-kind donations Syria	-€676,484.24
Outgoing service donations	-€31,680.00
Expenses - projects mixed	-€11,400.00
Expenses - AP Lebanon	-€2,010.72
Solar equipment and installation expenses	-€20,037.57
Office operational and equipment costs	-€2,821.64
Liability insurance	-€1,506.00
Rent and hospitality costs	-€1,998.73
Legal and consulting fees	-€5,693.75
Incidental costs of monetary transactions	-€1,271.16
Expenses - miscellaneous	-€202.55
A: Net result of non-profit sector	€185,168.04
B: Net result of asset management	€123.22
Interst income	€123.22
C: Net result of special-purpose operations	€0.00
D: Net result of economic business operations	€0.00
Net result for the year	€185,291.26

Ways to Support Us

Your support makes a world of difference for our local projects. Together, we can invest in local visionaries with the power to change their communities from within, and for good.

Make a financial contribution

Online donations

aidpioneers.com/donate

Bank Transfers

IBAN: DE81 8306 5408 0004 2821 08
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Offer your skills and expertise as a volunteer

Would you like to invest your time and expertise in supporting overlooked visionaries with the power to transform their communities from within, and for good? Then join us! We'd love to have you. Find opportunities on aidpioneers.com/open-positions

Become a partner

Are you part of an efficient community-based organization? A fellow international nonprofit looking for new avenues to support local communities? A corporation looking to have local impact? Or simply a human being wanting to make a difference? Please reach out to us via partner@aidpioneers.com

Get in Touch

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